#### Human Factors Performance Assessment as a Prerequisite for Project Completion in Zambia

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#### Abstract

The present study aims to examine the project completion rates among Zambian contractors. Project completion among contractors in Zambia is influenced by three factors: The repercussions of project failure, The steps that can be taken, as well as project completion rate among contractors in Zambia. The study enrolled a total of 70 individuals from throughout the study area and the data collection instrument was a structured questionnaire. Inferential and comprehensive research this study tested four distinct hypotheses. The findings were analysed using a statistical package for the social sciences (SPSS) and Excel. The study's findings, however, indicate that human factors have a significant impact on project completion, with serious consequences for the contractor, country, citizens, and project owner. Human factors play a role and what we've learned here indicates how hypotheses must be taken seriously for them to be accepted. The study recommends that effective project completion can be achieved by hiring qualified and experienced workers, ensuring adequate strategic planning, and minimising disputes among all parties. It is also recommended to involve a cost engineer in a project, as well as to improve contractor performance on building projects through improved planning, leadership, and communication and all levels of management should be involved in critical decisions affecting the future of the business, the report says. It was suggested that to improve management, control problems, and minimise avoidable delays, the government and other stakeholders should conduct research to identify possible solutions, such as training contractors in project management skills, developing a quality management system, and encouraging mentorship programmes. To complete the project in Zambia, it was necessary to evaluate human factors' performance, and this was the study's main goal.

Keywords: Human factors, construction, project completion

#### 1) Introduction

Construction projects are started with the goal of meeting the initial quality standard while also meeting the main goals of cost and schedule. A lot of capital projects don't work out or are abandoned at different points in their development, and many that do work out don't do a good job. Performance dimensions may have one or more indicators, and they may be affected by a lot of things, like the project's characteristics and the people who work on it. With effective construction projects, the Zambian economy can be revived and built into a more balanced and self-sufficient state. Projects are only successful when all the stages work together to produce a final product that meets the project's goals of cost, time, and quality. Zambia has always had a hard time building projects on time and on budget. Poor workmanship and contractor incompetence are the main factors that cause projects to go wrong. Most of the construction projects in Zambia have been abandoned or delayed. This has hurt the growth of business for Zambian contractors, which has made it harder for them to start their own businesses. If you have project management skills, you can use them to lessen or increase the impact that any factor has on contractor performance.

#### 2) Problem statement

The construction business in Zambia is still having problems. The most important thing is not being able to finish projects. There are a lot of reasons why projects don't work out because of human factors. According to Haupt (2007), the main reason a project doesn't work out is because there are problems and lapses in performance. This is difficult because there are so many different causes and factors that play a role in it. A lack of resources and time are also said to be issues by MoWUD in 2006. Many Zambian contractors lack project management skills and experience. They don't know how to use and manage performance indicators, or how to keep track of them. Before the project can be finished in Zambia, this investigation will focus on how well people can work together.

#### 3) Significance of the study

The study's findings will assist the Zambian government, engineering institutions, nongovernmental organizations (NGOs), contractors, and local government in developing a policy action plan.

#### 4) Literature review

There has been a lot of debate in the last few years about how human factors affect project completion. Academics and managers, as well as governments and social commentators around the world, have been talking about this a lot. Many of these authors have found that a lot of different things cause projects to fail all over the world. The following are some of the things that can make or break the project:

Effective communication is important in a project environment to avoid information duplication and to make sure everyone who needs to know about the project has the right, up-to-date information at the right time (Souder et al., 1997; Ernst, 2002; Chan et al., 2004; Cooper et al., 2004; Thamhain, 2004; Close, 2006; Raymond & Bergeron, 2008; Weijermars, 2009; Wong et al., 2009; Wi & Jung, 2010). Poor communication is a recipe for disaster, so it's best to avoid it at all costs.

According to Ochieg and Price, the glue that holds a disjointed multicultural project team together is communication, both inside and outside the group (Ochieg & Price, 2010). As a result, projects that have problems with communication are doomed to fail (Frese & Sauter, 2003). Frese and Sauter (2003) say there are four main reasons projects don't work out: bad communication inside and outside the company, bad decision-making, and bad teamwork. All three of these things are connected to communication in some way. As a result, while the first two require communication between project stakeholders on both the inside and outside of the project, the last two are impossible without it. Ineffective teamwork and a long time to decide are both signs of poor communication. There is not enough teamwork when people don't make decisions together or tell each other what's going on in the team or project. The success of a project is seen because of good communication, and not having it is seen as a sure way to fail. In today's world, an Information System (IS) project can turn into a modern-day Tower of Babel if people don't talk to each other enough (Frese & Sauter, 2003). There will be a lot of confusion on the project team and with other important people if this happens. The project will not work out if this happens.

When a project is in the middle of being done, there may be changes in the schedule, cost, and performance of the project. However, if the right communication isn't done with the people who matter, these changes don't mean anything (Bourne, 2009). People who work on a project face a communication problem, not a control problem, says Bourne (2009). Bourne said that effective cross-cultural communication is the first step to a project's success. The findings of Ochieg and Price back this up (2010). People in Kenya and the UK agreed on one thing when it came to managing cross-cultural communication in a multicultural construction team, according to a study. At the start of projects, project team members should have clear lines of responsibility and processes for resolving their disputes or problems. To set up a clear line of responsibility, the only way to do this is to use the right communication method. If this doesn't happen at the right time, projects will fail. It's important to communicate well with people from different cultures to keep project expectations in check, according to the findings. The best way to build and keep strong working relationships on engineering projects that use a lot of heavy

construction is to use effective communication strategies (Ochieg & Price, 2010). This means that without communication, disagreements and misinformation can't be settled, which allows them to grow, which eventually leads to project failure. There could be problems with project management if people don't talk to each other a lot. This is shown by Ruuska and Teigland's study of project partner conflict (2009). The study found that not talking about a project leads to problems with the project, which then leads to the project not being done. There were a lot of things that led to conflict in a project because there wasn't enough communication, says the study. When the project partners didn't communicate their goals well, the project's management made a project plan that didn't consider the goals of other people. Another reason why the project didn't have a charter was because of how this worked out, too. Because the project manager didn't have good brokering skills, he or she couldn't talk to a lot of different people. Communication is very important if a project is going to work, as this shows.

When a project is going to be a success or a failure, things like careful planning can make all the difference in how well it goes. Careful planning is a must for any project that is going to be successful. There are many reasons why a project doesn't work out. This is one of them. If the project doesn't have a clear plan for how it will achieve its goals and deliverables during the project planning phase, it's likely to fail (Mochal, 2005; Pinto, 2013). To put it simply, projects that don't know what they want to do, as well as the project's start date and end date, are doomed to fail. Project failure is often blamed on poor planning at the start, which Pinto (2013) says is a factor.

According to research, most projects don't work out because they didn't plan well enough. Some studies show that planning and scheduling are to blame for construction projects taking longer than they should (Odeyinka & Yusif, 1997). In the same study, the Iranian construction industry was found to have the same problem (Pourrastam & Ismail, 2011). The same thing was found to be the cause of project delays in large-scale construction projects (Assaf & AL-Hejji, 2006). According to a survey of contractors and consultants, poor planning is a factor in construction projects taking longer than they should be (Odeh & Battaineh, 2002).

A big reason projects don't work out is when the scope of the project grows unexpectedly and without planning. Project failure is often caused by changes in scope, which researchers say is a big reason (Kaliba et al., 2009; Liu et al., 2011). It's very rare for requirements to be changed by the project's end date, because they are either changed before work starts or changed in the middle of the project's life cycle. When it comes to managing IT projects, this is clearer (Ahonen & Savolianen, 2010).

A quote from Zhang (2013, p. 1): "Project changes have been traditionally thought of as having a large, or even a negative impact on project completion, and in theory, they should not happen if project activities have been well-planned and timed," he says. Changes in project scope are almost always going to happen, and if they do, they can have a negative effect on the project's completion time, especially in complex projects that need a lot of iteration.

The business environment in which construction companies work is always changing around the world. People and businesses must change and adapt to the new environment for them to stay alive (Lee et al. 2001). Contractors must be able to keep improving their performance to compete in the construction business market. This is because users are becoming more demanding, the environment is becoming more aware, and resources are limited (Samson and Lema 2005) To better understand how projects work in developing countries, many studies have been done. There aren't enough skilled workers, there aren't enough tools, and there aren't enough workers. Faridi and El-Sayegh (2006) say that construction delays in the United Arab Emirates are caused by these things: Client dissatisfaction in South African building industry the was investigated by Hanson et al. (2003). They found that conflict, poor workmanship, and incompetence were to blame. According to Mbachu and Nkando, projects in South Africa don't go well because of poor service and quality (2007). In Zambia, it looks like contractors aren't meeting expectations. A lot of local projects haven't been finished or have been significantly delayed. Local contractors who don't do well have a big impact on their competitiveness (Zulu and Chileshe 2008).

The construction industry is made up of a lot of different people, including owners (clients), contractors, consulting firms, stakeholders, and government agencies. This makes it hard to understand. However, even though the industry is complicated, it is important to the progress and success of society's goals. There are many important industries in the world, and they make up about 10% of GDP in many countries (Navon 2005). People in Palestine, where construction is a big part of the economy, don't seem to be any different. But many local construction projects say that they didn't work out well because of things like not enough materials; too many design and drawing changes; poor coordination between participants; ineffective monitoring and feedback; and a lack of project leadership skills. Many construction projects in the area say that they don't work well (UNRWA 2006). It has been found that the ever-important macroeconomic and political factors have been linked to poor project performance as well (UNRWA 2006 & 2007).

When a project is done, there are many things that can affect its performance indicators, which can have one or more indicators for each one. Project performance is affected by a lot of things, including how the project is organized, how well the team works, and how well the client is represented. Contractors also play a big role, including how well the design team works and how well they communicate with the client (such as weather). Iver and Jha have found that several factors play a role in how well a project costs (2005). As you can see, these things include the project manager's skills and the support of top management. They also include the project participants' ability to make decisions and communicate with each other, and they must be able to work together and coordinate. However, the most important thing that had the biggest impact on cost performance was how well project participants worked together. Love et al. (2005) found that the cost of a project was not a good predictor of how well it would be done on time. If you're going to look at the performance of Egypt's construction companies, you need to have a reliable way to do so. This includes the owners, shareholders, and funding agencies of these companies.

The examples above show that a wide range of factors can influence different parts of a project's performance. This paper has compiled a long list of factors that affect the performance of construction projects. It builds on the many studies that have already been done (Cheung et al. 2004, DETR 2000, Karim et al. 1999, Dissanayaka and Kumaraswamy 1999, Ofori et al. 2004, Samson et al. 2002, Iyer et al. 2005, Love and Jha 2005, UNRWA 2006 & 2007, Ugwu and Haupt 2007; Enshassi et al. 2007; Alinaitwe et al. 2007) that have already been done.

A study done by Ogunlana et al. (1996) found that building construction projects in Thailand were often delayed because of many different things. They say that six groups, including owners, designers, construction managers, contractors, and suppliers of materials and resources, can all be blamed for construction delays, which can be caused by any of them. This is based on the work of Abd. Majid and McCaffer (1998), which builds on the work of Ogunlana et al. (1996). They found 57 major causes of project delay and put them into eight groups: project clients and their needs; project finances and consultants and contractors; equipment; material; manpower; and outside factors. According to Sambasivan and Soon (2007), 17.3% of Malaysia's public construction projects were put back by more than a year. Project delays were caused by a lack of planning, poor site management, a lack of contractor experience, a lack of client funds, problems with subcontractors, a lack of materials and labour, a lack of communication between the parties, and mistakes made during the construction phase.

On the other hand, Abd El-Razek et al. (2008) did research on why projects in Egypt take longer than they should. Changes made by the owner or his agent during construction, partial payments during construction. non-use of professional construction/contractual management, contractor financing during construction, and delays in the owner's payment were the top five reasons for the project to be late. Financial and payment problems, bad planning, poor site management and lack of experience were found to be the main causes of long delays in large construction projects in Pakistan by Haseeb et al (2011). Kikwasi (2013) did a questionnaire survey to find out about construction delays in Tanzania. There are many reasons why construction projects take longer than they should. These reasons include frequent design changes and late payments to suppliers, poor project management, lack of coordination between construction stakeholders, and incompetent contractors.

Contractors who are healthy are more likely to finish projects on time and are better able to find and fix problems. Getting a job done on time and with a good reputation is one step ahead of the competition, because clients are hard to get and easy to lose. Contractors' performance can be hurt by their client's level of supervision, especially if the supervisor isn't qualified. Success in a project is based on having a good idea of how much it will cost. Contractors in developing countries need to be able to figure out how much work will cost from the ground up.

Corruption is one of many things that make Nigerian government projects cost more than they should. Corruption has been used as an excuse for people who do things like poverty. Poor planning is caused by goals that aren't clear and a lack of a way to reach them. Nigerian projects often fail because they don't have good project planning, estimation, and scheduling skills. It's common to change the scope of a project. This almost always has a big impact on the whole project. However, it is very rare for these changes to be finished by the due date. Many projects fail because people don't communicate well during the planning and execution stages.

#### 5) Methodology

This study used a descriptive survey to find out what people in the construction industry and their customers thought about human factors performance assessment as an important part of project completion. A total of 70 people were surveyed, with 20 clients and 50 construction industry professionals included in the sample. After determining the universe, a non-probability sampling method was used to obtain the necessary number. This does not necessitate random sampling, but it does necessitate an explanation for why some cases or participants were chosen. Since this is a descriptive study, a qualitative strategy was employed.

Researchers conduct a qualitative interview by asking open-ended questions to participants. Postal surveys are useful if your respondents are dispersed across a large geographic area. Because there is no face-to-face interaction between the respondent and the researcher, the questionnaire's design and layout are of utmost significance. The purpose of this study was to analyze human factors performance assessment as a prerequisite for project completion in Zambia. Data were gathered primarily using questionnaires and interview guides.

Results were presented after coding, tabulating, and tabulating the frequencies and percentages. Ethics in research should not be viewed as an afterthought, but rather as an integral part of the research planning and implementation. Respondents' right to withhold their responses was made clear from the start, and their consent was sought right away. Data visualizations such as graphs and charts were created in Microsoft Excel.

#### 6) Presentation and Interpretation of Findings

#### a. Overview

The main objective of this study was human factors performance assessment as a prerequisite for project completion in Zambia. Findings are mainly presented in form of frequency tables and pie charts. Data collection for this study was done basically through the usage of questionnaire. The study targeted a population of 70, which comprised of 20 clients and 50 professionals in construction industry. Out of the 70 questionnaires circulated all questionnaires were returned representing about 100% of response rate, which was regarded impressive considering the short time given to the respondents. Furthermore, responses were based on the research questions and variables which were related to the study in questions as listed below:

- 1.What are some of the human factors affecting the project completion among contractors in Zambia?
- 2. What are the effects of project failure?
- 3.What measures can be put in place to ensure effective project completion among contractors in Zambia?

General Information for professionals in the construction industry

### Figure 1: Percentage distribution of sex of respondent



Source: Authors' own compilation

According to figure 1, the majority of the respondents such as 99% were male while 1% were female. This means that the majority of the respondents were male.

### Figure 2: Percentage distribution of age of respondent



Source: Authors' own compilation

According to figure 2, the majority of the respondents such as 35% were between 30 –

45years, 28% were between 45–60years, 25% were between 18 – 30years while 12% were 60 years and above





Source: Authors' own compilation

According to figure 3, the majority of the respondents such as 35% were master's holders, 25% were diploma holders, 22% were Ph.D. holders while 18% were degree holders.

### Figure 4: Percentage distribution of positions construction professionals' hold.



Source: Authors' own compilation

According to figure 4, the majority of the respondents such as 50% were general workers, 28% were Architects, 20% were civil engineers while 2% were project managers.

#### Figure 5: Percentage distribution of the number of years respondents have been working in construction.



Source: Authors' own compilation

According to figure 5, the majority of the respondents such as 40% have worked for the construction industry between 5 - 10 years, 35% between 1 - 5 years, 20% above 10 years while 5% below 1 year.

Human factors affecting project completion among contractors in Zambia

## Figure 6: Percentage distribution of human factors that affect project completion in the construction industry



Source: Authors' own compilation

According to figure 6, the majority of the respondents agreed that there are human factors that affect project completion in the construction industry while 2% disagreed.

Figure 7: Percentage distribution if professionals in construction industry have been involved in projects that were abandoned before completion due to the human factors.



Source: Authors' own compilation

According to figure 7, the majority of the respondents such as 70% disagreed that they have never been involved in projects that were abandoned before completion due to human factors while 30% agreed.

### Table 1: Percentage distribution of some of thehuman factors that affect project completion

Human factor	Response		
Lack of communication	15%		
Lack of management skills	25%		
Lack of planning	20%		
Lack of coordination between	19%		
client and project team			
Unclear project tasks and	17%		
objectives			
Poor project estimation	4%		

Source: Authors' own compilation

According to table 1, the majority of the respondents such as 25% responded that lack of management skills is one of the human factors that affect project completion, 20% luck of planning, 19% lack of coordination between client and project team, 17% unclear project tasks and

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objectives, 15% luck of communication while 4% of the respondents responded that project completion fails due to poor project estimation





Source: Authors' own compilation

According to figure 8, the majority of the respondents such as 80% agreed that the company values project management while 20% disagreed

#### To access the effects of project failure

#### Figure 9: Percentage distribution of the level of satisfaction with the working culture of the organization



Source: Authors' own compilation

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According to figure 9, the majority of the respondents such as 40% responded that they are satisfied with the working culture, 35% responded that the working culture is average, 20% were highly satisfied while 5% were dissatisfied.

#### **Figure 10: Percentage distribution if there are** any effects of project failure



#### Source: Authors' own compilation

According to 10, the majority of the respondents such as 89% agreed that are effects of project failure while 11% disagreed.

#### Table 2: Percentage distribution of some of the effects of project failure

Effect of project failure	response
Loss of revenue	25%
Loss of trust in contractors	15%
Substandard projects	35%
Loss of employment by many casual workers	5%
Imprisonment of contractors	20%

Source: Authors' own compilation

According to table 2, the majority of the respondents such as 35% responded that one of the effects of project failure is substandard projects, 25% loss of revenue, 20% imprisonment of contractors, 15% loss of trust in contractors while 5% loss of employment by many casual workers.

Figure 11: Percentage distribution of what construction professionals think should be done to improve their workplace



Source: Authors' own compilation

According to figure 11, the majority of the respondents such as 35% responded that in order to improve their work place qualified project managers should be engaged, 30% responded that adequate resources should be provided, 20% responded that there should be training and learning opportunities while 15% responded that financial management

#### To ascertain the measures that can be put in place to ensure effective project completion among contractors in Zambia

Figure 12: percentage distribution if there any measures that can be put in place to ensure project completion



According to figure 12, the majority of the respondents such as 92% agreed that there are measures that can be put in order to ensure project completion while 8% disagreed.

# Table 3: Percentage distribution the measurethat can be put in place in order to improveperformance and completion of constructionprojects

Measure that can be put in place	Response
Improving site management and supervision	10%
Having clear information and communication channels	5%
Ensuring effective strategic planning	20%
Adhering to construction drawings and specifications	5%
Employingqualifiedandexperienced workers	25%
Adequate planning	20%
Minimizing disputes between all parties	15%

Source: Authors' own compilation

According to table 3, the majority of the respondents such as 25% responded that measures that can be put in place in order to improve project completion include employing qualified and experienced workers, 20% ensuring effective strategic planning, 20% adequate planning, 15% minimizing disputes between all parties, 10% improving site management and supervision, 5% having clear information and communication channels while the other 5% responded that adhering to construction drawings and specifications.

Source: Authors' own compilation

#### General information for Clients

### Figure 13: Percentage distribution of Sex of respondent



Source: Authors' own compilation

According to figure 13, the majority of the respondents such as 72% were male while 28% were female.

### Figure 14: Percentage distribution of Organization/individual



Source: Authors' own compilation

According to figure 14, the majority of the respondents such as 63% were organizations while 37% were individuals.

### Figure 15: Percentage distribution of what project has been constructed for clients.



Source: Authors' own compilation

According to figure 15, the majority of the respondents such as responded that a bridge was constructed for them, 20% road, 15% house, 13% factory, 10% school, 7% shopping complex while 5% a dam was constructed for them.

### To establish human factors affecting project completion among contractors in Zambia.

Figure 16: Percentage distribution of the overall how satisfaction of the service provided by the contractor





According to figure 16, the majority of the respondents such as 68% were satisfied with the service provided by the contractor, 30% were not satisfied while 2% were very satisfied.



### Figure 17: Percentage distribution of some of the factors that affect project completion

Source: Authors' own compilation

According to figure 17, the majority of the respondents such as 25% responded that among the factors that affect project completion there is stiff competition, 20% impact of late and over-budget milestones, 15% they underestimate their quotations, 10% compromise, 10% they don't meet quality standards required by clients, 10% financial lack of commitment Mismanagement, 5% Inadequate knowledge of project deliverables while the other 5% responded that contractors use of cheap incompetent man power.

#### To access the effects of project failure

## Table 4: Percentage distribution of some of theeffects of project failure according to the clientsunderstanding

Effect of project failure	response
Loss of revenue	30%
Loss of trust in contractors	5%
Substandard projects	40%
Loss of employment by many casual workers	10%
Imprisonment of contractors	15%

Source: Authors' own compilation

In table 4, the majority of the respondents such 40% responded that among the effects of project failure there is substandard projects, 30% loss of revenue, 15% imprisonment of contractors, 10% loss of employment by many casual workers, while 5% loss of trust in contractors.

#### To ascertain the measures that can be put in place to ensure effective project completion among contractors in Zambia

Figure 18: Percentage distribution of how clients describe the professionalism of the service provided by Zambian contractors in implementing the project



Source: Authors' own compilation

According to figure 18, the majority of the respondents such as 45% responded that the professionalism of the services provided by the Zambian contractors is satisfactory, 30% responded that it requires improvements while 25% responded that it is very satisfactory.

# Table 5: Percentage distribution of the measurecan be put in place in order to improveperformance and completion of constructionprojects from the clients' point of view

	-			
Measure that can be put in place				
site	management	and	30%	
L				
clear	information	and	15%	
communication channels				
Ensuring effective strategic planning			20%	
Employing qualified and experienced			25%	
Minimizing disputes between all parties			10%	
	at can be site clear ation cha ffective s qualifi g dispute	at can be put in place site management clear information ation channels ffective strategic plannin qualified and experi	at can be put in place site management and clear information and ation channels ffective strategic planning qualified and experienced g disputes between all parties	

Source: Authors' own compilation

According to table 5, the majority of the respondents such as 30% responded that among the measures that can be put in place in order to performance improve and completion of construction project site management and supervision should be improved, 20% responded that employing qualified and experienced workers, 20% responded that ensuring effective strategic planning, 15% responded that having clear information and communication channels while 10% of the respondents responded that minimizing disputes between all parties.

#### 7) Discussion of findings

Construction costs will increase because of ineffective contract management. The most significant factor affecting the cost performance of a project was determined to be the project participants' coordination. Substandard projects, lost revenue, contractor imprisonment, contractor distrust and the loss of employment for many casual workers are all consequences of project failure. Zambia's economic slowdown is due to a lack of capacity and substandard infrastructure in the public sector. Hiring qualified and experienced workers, ensuring effective and adequate strategic planning in advance, and improving site management and supervision are all effective ways to ensure successful project completion.

#### 8) Conclusion

The purpose of this study was to determine the human factors performance in Zambia as a prerequisite for completing a project there. Findings show that human factors have a significant impact on project completion and can have serious consequences for the contractor, country, citizens, and the project's owner. The importance of the project management team must be recognized to ensure a higher success rate. Engineers who are adept at dealing with failure literacy are cognizant of all possible pitfalls that may arise. Failure literacy can be used to make future projects safer and more conscientious, avoiding the same problems.

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